

Top Contingency Executive Search Firms in the Bay Area

(Ranked by number of searches completed)

Rank	Prior	Company Address Phone/fax Web site	No. contingency searches completed by Bay Area offices in 2006	Percent of searches: Management/ Contingency/ Retained	Bay Area: Search consultants/ Offices	Sample of industries served	Top Bay Area executive
1	1	PrincetonOne 7750 Pardee Lane, Ste. 100, Oakland 94621 (800) 581-7901/(510) 562-7237 www.princetonone.com	287	78% 65% 35%	26 2	Semiconductor, biotech/pharmaceutical, finance, building/construction	Steve Swanson Managing partner
2	5	RGA Associates Inc. 465 California St., San Francisco 94104 (415) 397-4646/(415) 951-7979 www.rgatech.com	250	50% 100% N/A	30 1	High-tech, healthcare	Richard Engelhardt President
2	3	Princeton Search Group of Mill Valley LLC 1306 Third St., San Rafael 94901 (415) 459-9361/(415) 258-8439 www.princetonone.com	250	75% 60% 40%	30 2	Software, pharmaceutical, medical equipment, financial services	Eric Wheel Managing partner
4	2	CVPartners Inc. 444 Spear St., Ste. 213, San Francisco 94105 (415) 543-8600/(877) 590-6286 www.cvpartnersinc.com	239	80% 85% 15%	28 2	Finance, accounting, IT, audit	Kent Gray President
5	6	The CAD Group Inc. 2855 Mitchell Drive, Ste. 119, Walnut Creek 94598 (925) 938-2400/(925) 938-7200 www.thecadgroup.com	190	40% 60% 40%	4 1	Architecture, engineering, construction	Scott Bawden President
6	9	ICPA 1388 Sutter St., San Francisco 94109 (415) 835-0280/(415) 835-0287 www.icpa.com	148	40% 95% 2%	12 1	High-tech, financial, management consulting	Tony Rodriguez President
7	4	The Job Shop 183 2nd St., Ste. 400, San Francisco 94105 (415) 227-8610/(415) 226-7611 www.jobshopsf.com	140	20% 100% N/A	15 2	Advertising, finance, legal, architecture	Liz Frome Principal
8	7	Edward Bell Associates 50 First St., San Francisco 94105 (415) 442-0270/(415) 442-1862 www.ebajobs.com	109	48% 95% 5%	6 1	Accounting, real estate, financial services, technology	Edward Bell President
9	NL	Chief People Officer 180 Harbor Drive, Ste. 230, Sausalito 94965 (415) 339-8544/(415) 727-3700 www.chiefpeople.com	106	50% 50% 50%	12 2	Software, consumer internet, digital media, mobile applications	Roger King CEO
10	11	D.M. Stone Inc. 100 Bush St., Ste. 750, San Francisco 94104 (415) 391-5151/(415) 391-5536 www.dmstone.com	75	80% 100% N/A	2 1	Banks, stock brokerages, investment managers and investment banks	David Stone President
11	10	Management Recruiters of Berkeley 2150 Shattuck Ave., Ste. 407, Berkeley 94704 (510) 486-8100/(510) 486-8189 www.mrberkeley.com	61	100% 90% 10%	9 1	Financial services, consumer packaged goods, hospitality	Richard Howard Managing director
12	13	Next Step Group Inc. P.O. Box 25038, San Mateo 94403 (650) 577-8000/(650) 577-9000 www.4nextstep.com	58	20% 80% 20%	3 1	Software, consulting, outsourcing, contract furniture	Glenn Davis President
13	14	Devoto & Associates Inc. 827 Sunset Drive, San Carlos 94070 (650) 593-8205/(650) 593-2170 www.devotoassociates.com	50	40% 85% 15%	3 2	Enterprise software	Andrea Devoto Partner
14	12	Kreuzberger Associates 1000 Fourth St., Ste. 150, San Rafael 94901 (415) 459-2300/(415) 459-2471 www.kreuzberger.com	30	90% 25% 75%	7 2	Real Estate, high net worth (individuals, offices, foundations), VC/private equity, financial services	Neil Kreuzberger President